

External Communication



Research Enabling Solutions

For immediate release

Yuanta Core Pacific goes live with ANALEC's ResearchWise™ suite

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Yuanta Core Pacific Securities, Taiwan's leading securities house successfully implemented ANALEC's ResearchWise™ suite – a software enabled analytics and client servicing platform – automating vital aspects of the entire research creation, distribution and client servicing function. At Yuanta, ResearchWise™ is expected to deliver improved investment research quality, greater standardisation and transparency in the research product, and intelligent tools to aid the investment decision-making process. The verification and centralisation of intellectual content (e.g., financial models, forecasts, valuation screens, and research reports) is accompanied by a powerful client servicing interface that delivers significant investment decision-making capabilities to the sales & trading business at Yuanta, to service their customers' ever changing and demanding needs.



Yuanta worked closely with ANALEC over the last 5 months to bring around 350 companies under their research coverage onto the ResearchWise™ platform, along with implementing a multi-lingual interface. Yuanta's user base (both internal and external customers) can now access (and retrieve) analytical content either in English or in Traditional Chinese, depending on their choice of language on the ResearchWise™ platform. ResearchWise™ will initially power the institutional equities business at Yuanta.

Commenting on the successful implementation, Indy Sarker – CEO of ANALEC – said, "We view this as a significant milestone in our company's development. Yuanta's employees and customers alike can now access valuable content in a language of their choice, thereby extending Yuanta's reach further in the Taiwan market place, facilitating investment decision-making in a tangible form. I believe ResearchWise™ enables Yuanta to significantly raise the bar (in the market place) when it comes to delivering a high quality service to its customers. We remain committed to ensuring smooth adoption of the platform amongst all users within Yuanta and in due course within their client base."

Yuanta's research team management worked at an aggressive pace over the last few months to ensure a smooth adoption of the technology platform within the organisation. With the successful deployment at Yuanta, ANALEC's ResearchWise™ suite is now the solution of choice at DBS Bank, CIMB Investment Bank and Yuanta Core Pacific Securities, ensuring a significant presence in the software-enabled research solutions market place in Asia.

ANALEC's wide breadth of expertise within the investment research and investment banking domain is further vindicated by the fact that over the course of the next few months, ANALEC will integrate Yuanta's sales, trading, research, settlements and telephony system into a seamless client servicing and management information system via its ClientManager™ suite, which will in turn integrate with the ResearchWise™ platform.

Speaking on the developments, ANALEC's CTO – Colin Stone – added, "We have all along believed in being the change agents in the brokerage industry where continued structural problems is calling out for innovative solutions to raise service effectiveness and lower cost-of-service. Our ready-to-deploy software solutions help our customers to minimise risks by reducing lead times and improve service levels, while at the same time making such solutions significantly affordable under our pay-as-you-go licensing model. We intend to continue playing the role of change agents focussing on software solutions that address the entire service value chain within the sell-side and buy-side research and investment banking businesses."

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About ANALEC:

ANALEC is a specialised service provider to the investment banking and investment research industry. It leverages its deep domain knowledge of the investment research and investment banking industry to develop and deploy enterprise level software-enabled business process solutions, addressing very specific organisational issues and challenges within investment research and client servicing functions. Under its remote delivery model, ANALEC offers its customers the option to remotely manage and deliver a range of services. Founded in June 2003, ANALEC brings together over 50 years of leading expertise in investment research, investment banking and software development and deployment in the investment banking and capital markets domain. Headquartered out of Singapore, ANALEC has a delivery centre in India and a sales office in the United States.

Website: www.analec.com

About Yuanta Core Pacific Securities:

Yuanta Core Pacific Securities (Yuanta) has been the leading securities firm in Taiwan for the past decade and is a 100% subsidiary of Fuhwa Financial Holding Company of Taiwan, serving a Pan-Asian client base. Yuanta is also the largest shareholder of Kim Eng Holdings with which it has a strategic alliance that combines the resources and expertise of the two businesses and creates added value for clients.

With offices in Taipei, Singapore, Jakarta, Bangkok, Manila, Hong Kong, and more than 3,000 brokers in Asia, Yuanta operates in many major international financial centers. They offer products and services via a variety of channels from traditional retail brokerage branches to sophisticated, interactive online tools. The host of financial services we specialize in includes securities trading, research, investment banking, online trading, mutual funds, fixed income, and derivative products.

Website: www.yuanta.com.tw